

	Actual 2023	Actual 2024	Budget 2025	Budget 2026
INCOME:				
4015 · GOLF TOURNAMENT INCOME	20,120.00	19,735.00	30,000.00	22,250.00
4020 · GALA CELEBRATION	47,765.10	49,205.00	50,000.00	50,000.00
4020.10-SCHUYLER TRIBUTES	6,800.00	8,190.00	10,000.00	10,000.00
4025 · MIXERS/FUNDRAISERS	7,645.00	3,600.00	7,500.00	7,500.00
4030.05 · MARKETING - CORVETTE FESTIVAL	9,220.07			
4030.10 MARKETING-WINDOW ADVERTISING	6,745.00	6,440.00	10,000.00	10,000.00
4030.20 MARKETING-VIDEO DISPLAYS	4,400.00	6,500.00	6,000.00	6,000.00
4030.40 MARKETING-BROCHURE DISTRIBUTION	3,800.00	4,800.00	6,000.00	6,000.00
4030.70 · MARKETING - WEBSITE ADS	4,040.00	810.00	5,000.00	1,000.00
4030.72 · MARKETING - CONFERENCE ROOM FEE		4,800.00	5,400.00	1,000.00
4030.95 MARKETING-ADVERTISING		1,000.00	2,000.00	2,000.00
4041 · TOURISM - ROOM TAX RECEIPTS	739,869.23	833,554.19	750,000.00	775,000.00
4042. MATCHING FUNDS	75,822.00	57604		
4043 · TRAVEL GUIDE ADS	52,720.00	53,080.50	55,000.00	55,000.00
4044. SATELLITE VISITOR CENTER INCOME	3,700.00			
4048. AMERICA 250				15,000.00
4065 · INTEREST INCOME	257.58	201.41		
4070 · MEMBERSHIP DUES INCOME	110,544.05	100,430.92	130,000.00	130,000.00
4070 · TOURISM AGENCY FEE FOR SERVICES		48,620.54	40,000.00	40,000.00
4080. MISC. INCOME	5,078.72	4594	4,000.00	4,000.00
4100 · SPARK CONFERENCE	16,780.00	17,868.00	30,000.00	30,000.00
4037 SCHUYLER HIRES JOB FAIR INCOME	1,600.00	1,600.00	3,000.00	3,000.00
4105.70 STARTUP FLX	3,000.00			
4200 · LEADERSHIP SCHUYLER	9,109.41	7,296.00	10,000.00	8,000.00
4210 · LIVE YOUR DREAM REVENUE	0.00		6,000.00	2,000.00
4442 · NYS EDA GRANT		34,746.35	125,000.00	
4443 · ARC FEASIBILITY GRANT				35,000.00
Total Income	1,129,016.16	1,264,675.91	1,284,900.00	1,212,750.00
EXPENSE:				
5005 · MEMBERSHIP COMMITTEE EXPENSES	4,998.12	3,589.95	4,000.00	4,000.00
5010 · GROSS WAGES	133,743.41	97,396.93	110,000.00	87,000.00
5011 · PAYROLL TAX EXPENSE	14,814.66	7,017.15	13,000.00	8,000.00
5015 · GOLF TOURNAMENT EXPENSES	10,513.86	11,808.86	15,000.00	12,500.00
5016 · OUTSIDE/CONTRACT SERVICE	15,842.88	41,403.77	15,000.00	41,000.00
5020 · GALA CELEBRATION EXPENSES	24,056.20	26,251.74	27,000.00	37,000.00
5020.10 · SCHUYLER TRIBUTES	5,271.98	5,791.07	25,000.00	
5025 · MIXERS & FUNDRAISERS EXPENSES	14,987.83	4,738.67	7,500.00	7,500.00
5041 · TOURISM - PROMOTION AGENCY EXPENSES				
5041.79 TOURISM - SALARIES & WAGES	188,037.76	193,037.39	202,000.00	212,000.00
5041.20 TOURISM - PAYROLL TAXES	14,903.75	17,116.10	18,300.00	19,500.00
5041.21 TOURISM - FRINGE BENEFITS	21,839.89	15,548.95	25,500.00	21,000.00
5041.99 TOURISM - SATELLITE SALARIES & WAGES	27,055.45	29,916.49	38,000.00	54,000.00
5041.22 TOURISM - SATELLITE PAYROLL TAXES	2,164.46	2,591.45	3,400.00	5,000.00
5041.23 TOURISM - SATELLITE FRINGE BENEFITS	2,586.86	1,265.02	1,700.00	3,500.00
5041.01 TOURISM - STATE PARK SATELLITE LOCATION	750.00	750.00	900.00	900.00
5041.03 TOURISM - AGENCY FEE		48,620.54		
5041.39 TOURISM - CELL PHONE EXPENES	841.16	1,440.00	1,080.00	1,080.00
5041.40 TOURISM - NYS EDA GRANT EXPENDITURE		34,746.35	125,000.00	50,000.00
5041.48 TOURISM - BOOK RIPE				21,000.00
5041.50 TOURISM - TRAINING	25.00	79.00		
5041.52 TOURISM - OTHER	750.00	15,172.00		
5041.523 TOURISM - DIGITAL MARKETING CALENDAR	7,000.00	7,000.00	7,000.00	7,700.00
5041.526 TOURISM - VISITOR SPENDING DATA RESEARCH		15,000.00		
5041.528 TOURISM - WPBS EPSISODE	7,974.04			
5041.53 TOURISM - CUSTOMIZED REGIONAL PROMOTION	38,000.00		10,000.00	8,200.00

5041.55 TOURISM - CORVETTE FESTIVAL			7,500.00	
5041.56 TOURISM - HISTORIC CIRCUIT ROAD COURSE		3,500.00		
5041.57 TOURISM - BRAND USA - CANADA EAST		14,805.00	11,800.00	11,800.00
5041.58 TOURISM - FLX FARM COUNTRY		4,000.00	4,000.00	4,000.00
5041.61 TOURISM - FLX TOURISM ALLIANCE	31,295.00	28,625.00	28,125.00	9,000.00
5041.62 TOURISM - FLX REGIONAL TOURISM COUNCIL	42,439.00	37,186.00	35,000.00	35,000.00
5041.63 TOURISM - FLX BALLOON FESTIVAL		10,005.40		
5041.69 TOURISM - TAP PROGRAM	101,372.93	75,500.00	70,000.00	70,000.00
5041.70 TOURISM - ADVERTISING & SPONSORSHIPS	40,682.02	30,596.68	30,000.00	27,000.00
5041.73 TOURISM - MEMBERSHIP DUES	3,617.00	4,395.00	7,800.00	7,600.00
5041.74 TOURISM - MAILING & DISTRIBUTION	20,780.35	45,577.31	25,000.00	25,000.00
5041.75 TOURISM - FLX WINE COUNTRY	70,000.00	70,000.00	35,000.00	50,000.00
5041.76 TOURISM - PUBLIC RELATIONS	2,296.32	10,763.54	16,700.00	10,200.00
5041.77 TOURISM - CONTRACT SERVICES	15,076.00	31,681.83	20,800.00	16,300.00
5041.80 TOURISM - VISITOR CENTER SUPPLIES	21,415.63	14,401.58	13,000.00	13,000.00
5041.81 TOURISM - TRAVEL	10,678.95	16,933.35	12,000.00	12,500.00
5041.815 TOURISM - IFWTTWA CONFERENCE EXPENSES		6,169.01		
5041.83 TOURISM - WEBSITE PLATFORM & LICENSING	43,743.28	28,544.85	30,000.00	30,000.00
5041.84 TOURISM - TRAVEL GUIDE PRODUCTION	52,289.49	52,837.22	40,000.00	40,000.00
5041.85 TOURISM - ACCOUNTING FEES	12,000.00	16,195.00	15,000.00	21,000.00
5041.86 TOURISM - STATE PARK VC INTERNET SERVICE	1,227.78	1,041.72	1,250.00	1,250.00
5041.89 TOURISM - VILLAGE BEAUTIFICATION - CDC	15,000.00	15,000.00	15,000.00	15,000.00
5041.895 TOURISM - VETERAN'S MEMORIAL PARK	2,000.00	2,000.00	2,000.00	2,000.00
5041.90 TOURISM - VISITOR CENTER OPERATIONS	58,943.11	64,943.26	60,000.00	60,000.00
5041.92 TOURISM - FIREWORKS	11,500.00	12,000.00	12,000.00	15,000.00
5041.93 TOURISM - AGRITOURISM EXPENSES	110.00			
5041.95 TOURISM - PROJECT SENECA	7,500.00			
5060 · SUPPLIES EXPENSES	8,246.05	3,756.59	4,500.00	4,500.00
5065 · EMPLOYEE BENEFITS	375.00			
5065.16 · EB - EMPLOYEE HEALTH INSURANCE	9,467.32	7,563.90	14,000.00	10,000.00
5065.17 · EB - EMPLOYEE ADD & LIFE	1,430.20	765.09	1,500.00	1,000.00
5065.18 · EB - EMPLOYEE BENEFITS				2,000.00
5065.19 · EB - ER CONTRIBUTION TO IRA	2,904.39	1,340.74	4,000.00	2,000.00
5065.37 · EB - PROFESSIONAL DEVELOPMENT	794.42		1,000.00	
5070.15 · ADMIN - DUES & SUBSCRIPTION	5,693.82	6,351.51	6,000.00	6,000.00
5070.36 · ADMIN - PRESIDENT'S EXPENSE	8,580.38	6,100.81	7,500.00	8,375.00
5070.99 · BAD DEBT EXPENSE - MEMBERSHIP DUES	3,675.00	15,000.00		
5075.01 · OPERATIONS - BANK SERVICE FEES	1,159.09	282.10	300.00	300.00
5075.10 · OPERATIONS - COMPUTER MAINT	1,417.50	2,033.40	3,500.00	3,500.00
5075.12 · OPERATIONS - CREDIT CARD FEES	2,507.17	4,278.88	3,000.00	3,500.00
5075.21 · OPERATIONS - FINANCE CHARGES		409.22		
5075.27 · OPERATIONS - LEASED COPIER EQU.	4,402.68	4,513.28	4,400.00	4,400.00
5075.35 · OPERATIONS - RENT EXPENSE	11,237.73	11,251.65	10,800.00	10,800.00
5075.36 · OPERATIONS - UTILITIES	1,437.03	1,443.84	2,000.00	2,000.00
5085 · TELEPHONE EXPENSES	5,936.01	2,137.27	3,700.00	2,700.00
5090 · INTERNET EXPENSES	339.56		2,400.00	
5091 · CHAMBER ADVERTISING	638.00	2,314.50	3,500.00	2,000.00
5095 · INSURANCE EXPENSES	5,590.17	4,655.79	6,400.00	7,800.00
5100 · MAINTENANCE EXPENSES	1,963.27	2,677.97	2,500.00	2,500.00
5105 · BUSINESS AND EDUCATION EXPENSES	1,000.00	2,075.00	6,000.00	6,000.00
5106 · LEADERSHIP SCHUYLER EXPENSES	2,192.21	2,414.62	2,500.00	2,500.00
5107 · SPARK CONFERENCE EXPENSES	7,200.73	10,575.13	7,000.00	10,000.00
5110 · MISCELLANEOUS EXPENSES	1,270.86	624.83	1,000.00	1,000.00
5120 · POSTAGE EXPENSES	5,306.27	3,522.48	4,500.00	4,500.00
5125 · TRAVEL EXPENSES	5,233.35	1,659.17	3,000.00	2,500.00
5130 · MARKETING EXPENSE - CORVETTE FESTIVAL	8,901.62			
5230 · PAYROLL EXPENSES	1,322.00	1,489.05	1,500.00	1,600.00
Total Expense	1,210,346.00	1,276,220.00	1,247,855.00	1,178,005.00
NET INCOME	(81,329.84)	(11,544.09)	37,045.00	34,745.00

5075.13 . OPERATIONS - DEPRECIATION EXP	19,641.77	18,191.30	17,875.00	19,408.00
5075.16 . EQUIPMENT LEASE - ROU	2,628.00	940.00	940.00	940.00